



Exclusive Villas
Engel & Völkers Madrid



ENGEL & VÖLKERS

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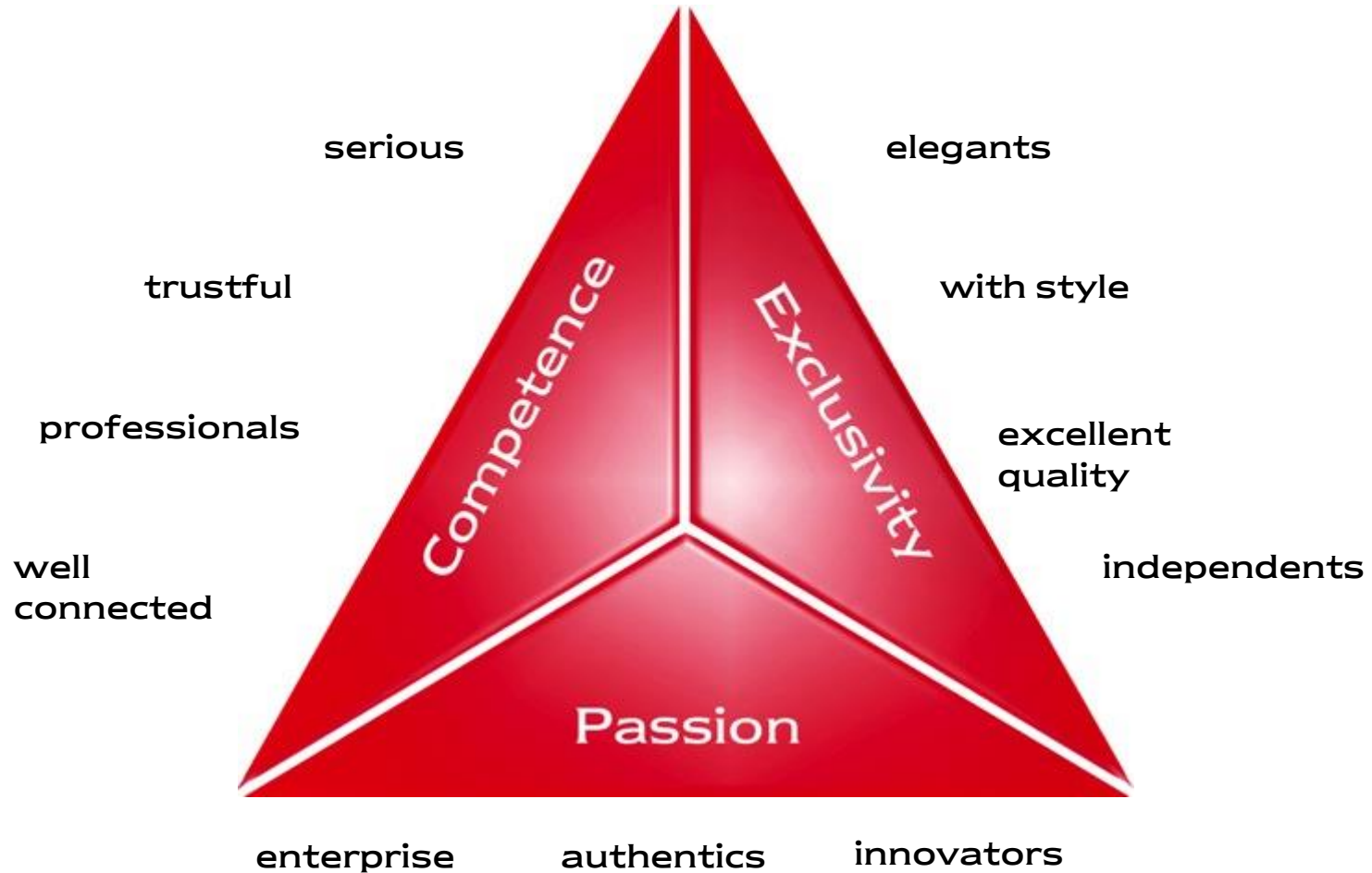
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Our Vision

We bring together the aspirations of discerning individuals around the world –
be it in a private or a business context – with total passion.



Our values



Global Presence

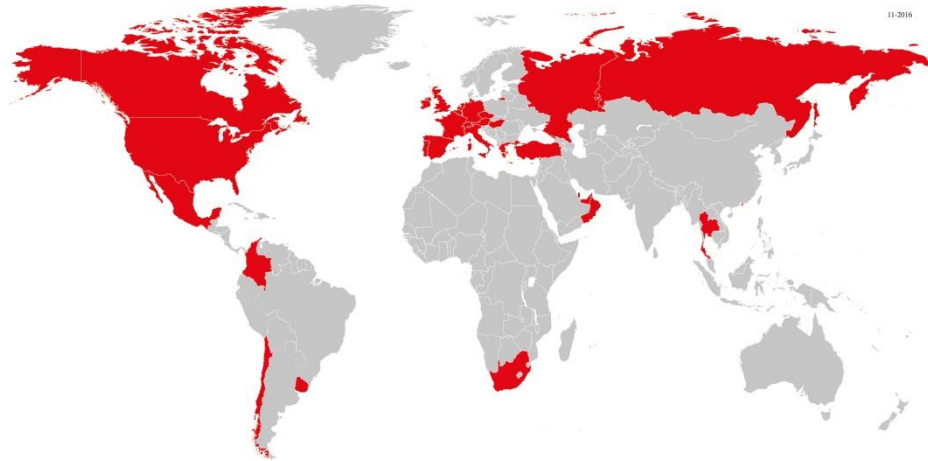
1977 Founded
in Hamburg

80 Commercial
shops in Spain

32 Countries



04 Continents



04 Yachting shops

624 Shops

6 Mrd
Euro Transaction volume
in 2015

8,600 Employees

Exclusive Villas
Engel & Völkers Madrid

Engel & Völkers Madrid

Location

Génova 27, 5ª Planta

Main factors:

- Number of agents = >325
- Portfolio of exclusive villas = 13
- Specialized agent. = 4



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Our Brand

Residential

- We are a market leader in the sale and rental of the world's most exclusive properties.
- Our distinctive property shops convey an elegance and attention to service that has made our Brand one of the strongest real estate brands in the world.
- Working with premium developers, we market exclusive resorts and second home developments situated in the most stunning locations.
- Through our unique licensing system, our Residential division has grown rapidly with more than 600 property shops now operational in 32 countries.



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Premium Marketing



Offline

- Local & National Press
- GG Magazine
- Exposé Premium
- Mupis Terminal 1 & 3 Barajas Airport
- Poster and Canvas

01



Online

- [Internacional y Local homepage](#)
- Newsletter mensual
- Video 3D
- Social Media (Facebook, Twitter e Instagram)

02



Silent Marketing

- Renders & Infografías
- Dissemination of floor plans and elevations

03



Events

- [Sima 2017](#)
- Branding (Omega, Porsche, Cartier, Bentley)
- [Polo Cup Mallorca](#)

04



Desing Project development

- Plan Optimization
- Advice on residential diversification
- Market Price Evaluation
- Marketing & Sales



Services

Valued Added services for Project development

- Analysis & Marketing plan development
- Regular follow up reports
- Negotiation & Contracts
- Sales
- Post Sale Service



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Portfolio

Finca Alcázar de San Juan | Alameda de Cervera

- Estate for events
- Plot surface m²: 40.000 m²
- Built Surface m²: 1.500 m²
- N^o Rooms: 11
- N^o Bathrooms: 9
- Year of Construction: 1956
- Rehabilitated: 2009
- Activity: Events
- Price: 1.350.000 €



Portfolio

Historical Villa “Hotel Ganadera” | Extremadura

- Historical Villa / Hotel
- Plot surface m² : 1.300.000 m²
- Built Surface m² : 1.400 m²
- N^o Rooms: 15
- Year of Construction: 1700
- Rehabilitated: 2009
- Activity: Hotel
- Price: 1.350.000 €



Portfolio

Exclusiva Equestrian Villa | Aranjuez

- Equestrian Farm
- Plot surface m² : 130.000 m²
- Built Surface m² : 1.695 m²
- N^o Rooms: 8
- N^o of Bathrooms: 8
- Year of Construction: 1985
- UNESCO: "Paisaje Cultural de la Humanidad"
- Activity: Equestrian
- Price: To be consulted



Portfolio

”Cortijo - El Lagarillo” | Málaga

- Country house
- Plot surface m² : 58.000 m²
- Built Surface m² : 1.100 m²
- N^o Rooms: 9
- N^o of Bathrooms: 12
- Year of Construction: 1936
- Rehabilitated: 2006
- Activity: Recreational Villa
- Price: 3.500.000€



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Portfolio

Villa for Events | Colmenar Viejo

- Villa for Events
- Plot surface m² : 25.000 m²
- Built Surface m² : 800 m²
- Year of Construction: 1975
- Rehabilitated: 2005
- Activity: Events
- Price: 3.800.000€



Portfolio

Recreational Villa with private pier | Extremadura

- Recreational Villa
- Plot surface m² : 860.000 m²
- Built Surface m² : 1.246 m²
- N^o Rooms: 10
- N^o of Bathrooms: 13
- Year of Construction: 1963
- Activity: Hotel
- Price: 4.000.000€



Portfolio

Equestrian Villa | Valdemorillo

- Equestrian Villa
- Plot surface m² : 30.000 + 37.600 m²
- Built Surface m² : 1.500 m²
- Year of Construction: 1984
- Rehabilitated: 2009
- Activity: Hunting, Equestrian & Events
- Price: 4.200.000€



Portfolio

Finca Vega de Arias | Guadalajara-

- Recreational Villa
- Plot surface m² : 7.800.000 m²
- Built Surface m² : 592 m²
- N^o Rooms: 9
- N^o of bathrooms: 6
- Year of Construction: 2014
- Activity: Recreational Villa
- Price: 4.750.000€



Portfolio

Recreational Hunting Villa | Siruela - Extremadura

- Recreational Villa
- Plot surface m² : 5.000.000 m²
- Built Surface m² : 650 m²
- N^o Rooms: 9
- N^o of Bathrooms: 8
- Year of Construction: 2014
- Activity: Hunting
- Price: 5.000.000€



Portfolio

Recreational Villa | El Romeral - Sevilla

- Recreational Villa
- Plot surface m² : 175.591 m²
- Built Surface m² : 1.882 m²
- N^o Rooms: 13
- N^o of bathrooms: 12
- Rehabilitated: 2010
- Activity: Recreational Villa
- Price: 12.000.000 €



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